



2024 Key Products Overview



Customer Support System Upgrades





Carefree Connects

Bluetooth Wireless Awning Control System



Fully control your Awning and its functions via the Carefree Mobile app on your favorite smart device



Carefree Connects

Bluetooth connectivity:

- Do not need wifi signal to operate
- Single touch extend retract
- Adjust brightness of LED's
- Adjust sensitivity of motion sensor
- Works with all Carefree 12V awnings
- Minimal installation and/or wiring required



Wall Switch



Control Module



Motion Sensor



Remote



Carefree Connects

Available in 4 types of Kits:

- 901602 (\$106 Sugg RTL)
 - Control System only
- 901600 (\$128 Sugg RTL)
 - Control System w/ Remote
- 901604 (\$139 Sugg RTL)
 - Control System w/ Auto-retraction
- 901605 (\$160 Sugg RTL)
 - Control System w/ Auto-retract & Remote
- And add-on parts:
 - R001911 Remote Only (\$32 Sugg RTL)
 - R060808-001 Motion Only (\$68 Sugg RTL)



Altitude



Features & Benefits:

- Similar to Adjustable Pitch Travel'r, but shorter mounting footprint (54" arm length)
- Includes Standard Carefree Connects Wireless Awning Control System & mounting hdwr
- Adjustable Memory Pitch
 - Ergonomic, gentle-squeeze external pitch adjust mechanism
 - Adjust from any position
 - Retract from any position
- Includes adaptors for retrofitting existing Carefree, Solera & Dometic/A&E rollers





Altitude

NOTE: All Aftermarket Arm sets come Standard with Wall Switch and Control Module for smart device, blue-tooth operation.



Wall Switch



Control Module



Optional Add-ons:

- Automatic Retraction
- Key Fob Remote
- LED Lights



Motion Sensor



Remote

Availability

- Roller Length: 12' – 21'
- Arm Color: Black or White
- Fabric: Vinyl or Acrylic
- Weatherguard Options:
 - Vinyl Weatherguard or FLXguard (Black, White or Satin)
- Upgrade Options:
 - Auto-retraction system
 - Remote Control operation
 - LED Lights
- \$1148 Sugg RTL (about \$140 less than Travel'r)

Competitive Advantages

- Instant Pitch Adjustments (positive locking push pin)
- Memory Pitch with easiest pitch adjustment mechanism and can be adjusted with awning open or closed
- Concealed motion sensor auto-retraction system
- No spring assistance needed
- Shortest footprint (54") while still allowing for 8' projection
- Single part number for hardware & electronics (Bluetooth enabled out of the box)
- Retrofits to Carefree, Solera & Dometic/A&E 3.4" Diameter rollers
- Truss design is more stable in wind

Compass



Features & Benefits:

- Identical footprint, strength & geometry as the Altitude, but comes with different electronics and the pitch adjustments work a little differently.
- Includes Single-Touch Switch electronics & mounting hdwr
- Adjustable Memory Pitch
 - Retract from any position
 - Ergonomic, gentle-squeeze internal pitch adjust mechanism
- Includes adaptors for retrofitting existing Carefree, Solera & Dometic/A&E rollers





Compass

Availability

- Roller Length: 12' – 21'
- Arm Color: Black or White
- Fabric: Vinyl or Acrylic
- Weatherguard Options:
 - Vinyl Weatherguard or FLXguard (Black, White or Satin)
- Upgrade Options:
 - Carefree Connects Wireless Awning Control System
 - Auto-retraction system
 - Remote Control operation
 - LED Lights
- TAJVAPHW (BLK) or TA25APHW (WHT) for new Installs \$955 Sugg RTL (about \$330 less than Travel'r)

Competitive Advantages

- Instant Pitch Adjustments (positive locking push pin)
- Memory Pitch with internal ergonomically designed pitch adjustment mechanism
- Single-Touch operation
- No spring assistance needed
- Shortest footprint (54") while still allowing for 8' projection
- Single part number for hardware & electronics
- Retrofits to Carefree, Solera & Dometic/A&E 3.4" Diameter rollers
- Truss design is more stable in wind



Alpine Slideout Cover





Alpine Slideout Cover

Features & Benefits:

- Virtually the same F & B's as the popular Slideout Cover, but we replaced the reliable "plunger lock" anti-billow system with an advanced roller lock system to prevent billowing in transit, which also improves/simplifies the installation process
- Entry level slide awning competitively priced
- Automatically moves in and out with slide room
- Keeps water and debris off the slide room roof protecting room seals
- Keeps slide room area cooler by blocking direct sun from hitting slide roof
- Available for rooms up to 28" in length



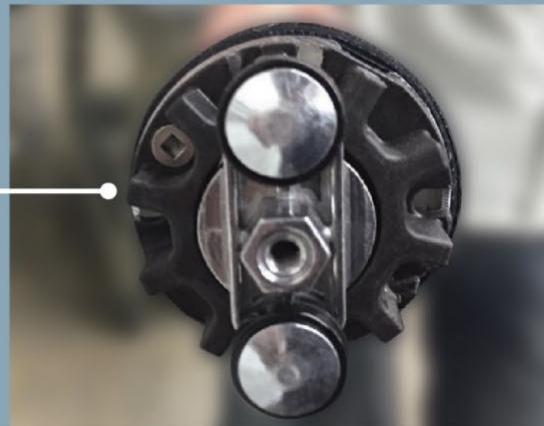
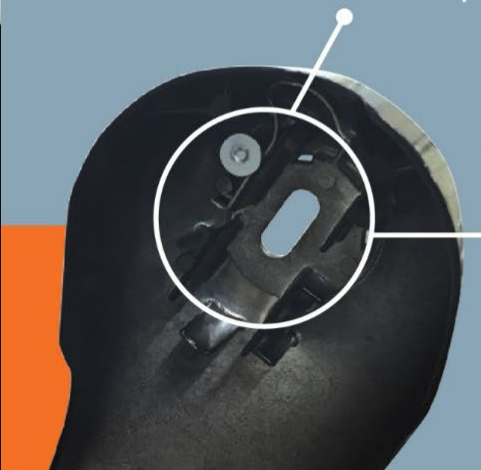
Alpine Slideout Cover



SOC Plunger Lock

Exclusive Billowing Prevention *for the longest super-slides*

Billo-Stop is fully contained in the end cap



New end-cap billow-stop technology

Nothing to adjust means more accurate & quicker installation



Alpine Slideout Cover

Availability

- STD Sizes: From 42" – 204", sold in 6" increments
- XL Sizes: From 205" – 336", sold in 6" increments
- Extension: 42" standard on all
- Hardware & Roller sold separately
 - Choose from short or tall mounting brackets
- Hardware color: White or Black
- Fabrics: Black, White or Gray
- Fabric Protection: Std Vinyl or FLXguard
 - Black, White or Gray
- Warranty – 1 year limited
- \$375 - \$560 Sugg. Retail (about 10% less expensive than SOC)

Competitive Advantages

- Unified look across Carefree product line
- Fabric edges are heat sealed to eliminate delaminating from “wind whipping” (no hems resulting in flatter/taut canopy)
- Most advanced anti-billow technology – nothing to install or adjust after initial installation
- Mounting bracket hole pattern matches Dometic hole pattern – only interchangeable one way due to fastener size.

Ascent





Ascent

○ **Features & Benefits:**

- Automatically moves in and out with slide room
- Full length roller support prevents deflection of roller resulting in flatter/taut canopy, minimizing water pooling on canopy
- Keeps water and debris off the slideout roof protecting room seals
- Keeps slideout cooler by blocking direct sun from hitting slide roof
- Low profile blends better to coach
- Simple installation – positive positioning mounting
 - Optional stand off mounting brackets for non-flat faces

- ◎ **Availability**
- ◎ Sizes – Box measurements from 42” to 384” (32’) or flange measurements from 47” to 389” (32’5”)
 - Sold in 6 inch increments
- ◎ Extension – 42” standard
- ◎ Housing/Cover Colors – White, Black
- ◎ Fabrics – Vinyl, Acrylic
- ◎ Options – Covered Only (Fully Enclosed)
- ◎ Warranty – 1 year limited

Competitive Advantages

- Ascent is the most resistant slide room awning to water pooling
- Unified look across Carefree product line
- Low profile on side of coach
 - 3.5" for flat faced slide; 4.5" with optional brackets
- All mounting fasteners are completely concealed for a clean look
- No locking mechanisms need to be installed or adjusted to prevent billowing
- Positive installation positioning for flat faced slide rooms for ease of installation
 - Optional mounting brackets available for non-flat faced slide rooms

Competitive Advantages continued...

- ◎ Fabric edges are heat sealed to eliminate delaminating from “wind whipping” (no hems resulting in flatter/taut canopy)
- ◎ Cover is hinged for easy cleaning
- ◎ Patented floating roller assembly to ensure taut canopy while open or closed
- ◎ Maximized fabric coverage due to housing/roller location on coach – Girard fabric can only be as wide as flange



Slide Awning Adaptor Brackets

These Solera Adaptor brackets are your key to happy customers and easy installation!

These free brackets allow dealers to easily install any of Carefree's popular slide-out covers.





Slide Awning Adaptor Brackets

Don't be limited in your slide-out cover offering

Carefree slideout covers are ready to install on LCI® Solera Slide Topper Access Plates pre-mounted on some RV slide-outs.

This makes it even easier to install any Carefree slide-out cover.

Carefree invented the slide-out awning product category and has the most popular covers on the market, including:

Ascent

SideOut Kover III

Alpine

Slideout Cover

Let your customers install whichever Carefree slide-out cover they desire.



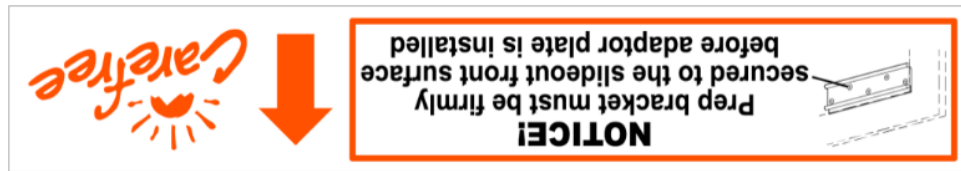
Slide Awning Adaptor Brackets

How They work:

- Ensure the Solera Slide Topper Prepped Access Plates are securely attached to the Slideout surface (the Carefree Adaptor Plate will be attached to it).
- Slide Carefree Adaptor Plate onto the Solera Slide Topper Access Plate with arrow on back of plate facing up or down, depending on which Carefree Slide Awning you are installing.
- Tighten set screw



Arrow up for Ascent & SideOut Kover III



Arrow down for Alpine & Slideout Cover



Slide Awning Adaptor Brackets

How They work continued:

- Align Carefree Awning Mounting Bracket with the pre-drilled pilot holes on the Adaptor Bracket & attach using the 5 screws provided (screws are self threading, also acting as set screws to lock the Adaptor Plate to the Solera Slide Topper Prepped Access Plate).
- Tighten until snug.

Part Numbers:

Set of 2 Black: BX0013-2-BLK

Set of 2 White: BX0013-2-WHT

Note: We send these directly to dealers upon request, before they need them



Patio Awning Cut-To-Fit Universal Replacement Fabrics



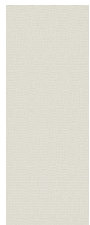
For use on: Carefree, Solera and Dometic/A&E Patio Awnings
25' Suggested Dealer cost of \$430 USD per 2 Pack
(\$215 USD per 20'2" roll)



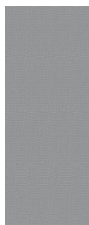
Patio Awning Cut-To-Fit Universal Replacement Fabrics

Features & Benefits:

- 6 Colors to choose from
- Cutting Board
- 13.5oz non-fray vinyl
- Works on:
 - Carefree
 - Lippert/Solera
 - Dometic/A&E



Egg



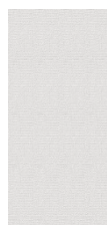
Ash



Sky



Black



White



Wood



Rotating Cutting Blade



Box size = 96" x 14" x 7"
Board size = 96" x 8" x 2"



Competitive Advantages

- ◎ Carefree Exclusive - No other product like it in the market
- ◎ Infinite shelf life due to rolled up lengthwise in 102" box that is longer than the canopy



Slideout Awning Cut-To-Fit Universal Replacement Fabric



For use on: Carefree, Solera and Dometic/A&E Slide Awnings



Slideout Awning Cut-To-Fit Universal Replacement Fabric

Features & Benefits:

- No need to place an order and wait for replacement canopies; simply cut to fit, on the spot, for customer
- With optional cutting board, perform the work in as little space as the tailgate of a pickup truck
- 200" rolls of 12oz vinyl fabric with Pre-installed poly cords
- 47" standard projection fits all brands
- Sugg. RTL ~ \$200 = 60% DLR margin
- Mfg Part Numbers 200" single Rolls:
 - FH2000047 = White
 - FH2006247 = Black
 - FH2000347 = Gray



Single Box size = 6.5" x 8.5" x 58"
Master Pack size = 20" x 17" x 58"



Cutting board measures 54" x 11"



3 Standard Slide Fabric CTF Options!

Continuous 1200" Rolls

- Same features and pricing MP's of 6
- Yields more canopies by minimizing waste means higher margins (~ 70%)
- MFG Part Numbers:
 - JF000A = White
 - JF000B = Black
 - JF000C = Gray



Packaging for 1200" continuous roll
Single Box size = 13" x 13" x 56"

200" Rolls with FLXguard™

- Carefree exclusive!! Patent Pending
- Added protection and look of metal wrap, but less cost than metal wrap.
- MFG Part Numbers:
 - JE200005B47 = White
 - JE200625A47 = Black



FLXguard on Slideout Cover



No-Fray Fabric CTF Option!

Continuous 1200" Rolls

- Heavier 13.5 oz “no-fray” Fabric
- Improved dispensing system
- More Robust box for shipping
- ~ \$70 more per 100’ roll than Std 12oz
– about \$15 per job/sheet
- MFG Part Numbers (100’/1200” Rolls):
 - IS000A = White
 - IS000B = Black
 - IS000C = Gray
- Also available in 200” Rolls
- Great for the mobile technician
- MFG Part Numbers (200” Rolls):
 - IT2004F47 = White
 - IT2004E47 = Black
 - IT2004B47 = Gray



Complete dispensing system with push in tabs – no need for cutting into box





Slide Awning CTF Replacement Fabric

Competitive Advantages

- 6 packs of fabric are cut to exactly 200" for easy measuring/cutting – Competitor's are around 186"
- Carefree offers 100' continuous rolls – competitor's only offer up to 50'
- 2 options on fabric thickness (std 12oz or 13.5oz)
- FLXguard fabric protection option
- More color options (Gray)



Show Specials Summary

Buy x, get x free:

- Slideout CTF Fabrics (Universal)
 - Buy 2 MP's or 100' rolls, get another free (or board)
- Patio CTF Fabrics (Universal)
 - Buy 3 two packs, get another free (or board)
- Patio 1 pc Canopies (Universal)
 - Buy 5, get another free
- 12V and Manual Arm Sets
 - Buy 5, get another free
- LED Lights & Bluetooth Electronics
 - Buy 5, get another free
- EZ ZipBlockers, STD Blockers and Dura-Mats
 - Buy 5, get another free
- Slide Awnings
 - Buy roller, get mounting hardware/brackets free
 - Also, buy 6, get another free, including hardware/brackets



Thank you



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